

**MAKING THE DIFFERENCE  
TOMORROW,**

**TODAY!**



20<sup>th</sup>, 21<sup>st</sup> and 22<sup>nd</sup> of  
November

**MBD**  
Autumn Edition

# Welcome to the MBDA's 2019

Dear MBDA Participant,

on behalf of the Maastricht Business Days Autumn Edition Committee 2019, it is my pleasure to welcome you to the 25th edition of Maastricht University's biggest recruitment event and the very first Autumn Edition. The MBDA's are a platform for students and businesses to get to know each other and extend their network through different activities such as workshops, student chats, presentations, recruitment dinners, networking activities and a company fair.

First, I would like to thank all participating business partners. It is an honour to have such a diverse portfolio of businesses at our event which makes the MBDA's Autumn Edition so special. On the following pages of this Day Booklet we are happy to introduce each of the participating companies in more detail. I do hope that we can exceed your expectations regarding this event, and we are looking forward to seeing you at successive MBDA editions. Second, I would like to congratulate all students who signed up for the MBDA's. This event is an outstanding opportunity to initiate your individual career paths. Take this chance and give your academic career a jump ahead by getting in touch with prestigious and international companies.

Finally, I would like to thank everyone who was involved in realizing this incredible event. The first MBDA's Autumn Edition would not take place without you and I am very grateful for the dedicated team that did excellent work to make the event happen. I would like to thank SCOPE for all their help, especially Sam Gotschenberg, who supported us through the start of the event and of course his successor Nora Dorsman. My special thanks go out to my fellow committee members, of course. Thank you, Thomas Stals and Audry Peters, Robin Laime and Paula Wieferig, Carolin Reuter and Jacob Rust for your outstanding performance. I appreciate all your effort and extraordinary work that you put in this project and I am very proud of the excellent result, the first Maastricht Business Days Autumn Edition 2019.

With this year's slogan, we would like to encourage you to "Make the difference tomorrow, today", in your future career as well as your life.

Please do not hesitate to contact any of the committee members, business partners or team members for remaining questions.

All the best,



Gillian Bohle



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## Welcome from the Dean

Dear MBDA Participant,

It is my honour to welcome you to the first Maastricht Business Days Autumn Edition 2019, the biggest recruitment event of the School of Business and Economics, which is exclusively organized by students for students.

Our students enjoy an education which encourages them to think critically, solve real-life business problems, and thereby engaging in active learning. The MBDas offer a platform to connect students to the corporate world in order to extend their network and to lay the foundation for their individual career paths.

First of all, I would like to thank all participating business partners who provide our students with an intense insight in their company culture. We appreciate your interest in recruiting our ambitious students and your willingness to share your knowledge and expertise.

Furthermore, I would like to thank and congratulate the organizing committee for setting up this successful and important event that satisfies the expectations of all parties involved. The MBDas would not take place without your effort and I appreciate your hard work to make this event possible.

Lastly, I wish all attending SBE students a fruitful event. Use the possibilities offered to get to know the various companies and their areas of specialization. Enjoy these three days full of activities and opportunities, be open minded to start your future career. Make the difference tomorrow, today at the Maastricht Business Days Autumn Edition 2019.

Yours sincerely,

A handwritten signature in blue ink, appearing to read 'Peter Møllgaard', with a long horizontal flourish extending to the right.

Peter Møllgaard

## About the MBDs



The history of the Maastricht Business Days began in 1996. Back then, the former marketing association MMD took the initiative to organize the first company days at Maastricht University. After several brainstorming sessions, the name T.I.P. (Toekomst in Praktijk) Company Days was born. After that, three other study associations, namely Argyris, Future and Comax, joined the T.I.P. foundation. In 2006, the prestigious recruitment event was extended into a two-day version and is since then known as the biggest recruitment event of south Limburg. This year for the first time a new event in autumn takes place in order to reach even more students, while it is also extended to three days.

This year, the MBDs are celebrating the 25th edition. The attending business partners are major international players from various industries, with some of them already attending for several years. The event has earned a great reputation among all parties involved and offers students of the School of Business and Economics an excellent platform to initiate their future career paths.

Today, the MBDA Committee 2019 is happy to host this year's event and give you the opportunity to Make the Difference Tomorrow, Today!

# MBDA Committee 2019



**Gillian Bohle**  
President & Treasurer



**Thomas Stals**  
External Relations Commissioner  
Netherlands/International



**Audry Peters**  
External Relations Commissioner  
Germany/Luxembourg



**Paula Wiefereg**  
Operations Commissioner



**Robin Laime**  
Operations Commissioner



**Jacob Rust**  
Marketing Commissioner



**Carolin Reuter**  
Marketing Commissioner

# Information about the Event

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## General Information

### Be active



The recruiters are here to meet and get to know you. Do not be afraid to actively contact them and ask anything you want to know about their company, recruitment procedures, vacancies, company culture, or anything else you are eager to find out.



### Registration

If you are attending more than one day, please ensure to check in at our registration desk on both days so that we know you are attending the activities.



### Cell phones

Please turn your cell phones off during all activities.



### Student Chats

Please check in at the registration desk 15 minutes before your recruitment activity starts.



### Before leaving

Please return your name tag and unused drink tokens before you leave the event.



### Recruitment dinner and fun activities

Please note that the recruitment dinner takes place in the city center of Maastricht and not at Kasteel Vaeshartelt. The location is indicated on your personal schedule.



### We are here to help

The MBDA Committee, the day committee and for companies also the company buddies, are present the entire day. Do not hesitate to contact us for anything: questions, remarks, critique – we are pleased to help you out.

# Company Fair

The company fair will take place on all three days from 13:00 - 14:30 in the ground floor rooms. Use the opportunity to get into contact with the companies and build your network.

## Wednesday

Arvato Bertelsmann  
 Boels  
 DSM  
 Flexpoort  
 Henkel  
 Meltwater  
 Mäurer & Wirtz  
 P&G  
 Post NL  
 Prosiebensat1 Media  
 Vodafon

## Thursday

Accenture  
 Accuracy  
 Batten & Company  
 Bearing Point  
 CAPCO  
 Celonis  
 Deloitte  
 EY Parthenon  
 Innogy  
 Kienbaum  
 Linkit  
 PwC Germany  
 Pwc Luxembourg  
 SMP  
 Tagueri  
 Telekom

Friday

ACT Commodities  
Arvato Bertelsmann  
AXA  
Bearing Point  
Deloitte  
Deutsche Bank  
DNB  
Exxon Mobile  
Funkemedien  
Henkel  
HSBC  
KPMG Germany  
KMPG Luxembourg  
Mars  
Mutares  
PwC Germany  
Raymond James  
Verovis

# Day Schedule Wednesday

08:00 - 08:50	Registration
08:45 - 09:15	Opening Speech
<b>Student Chats</b>	<b>Workshops</b>
09:30 - 12:00	09:30 - 12:00
Meltwater Vodafone	Arvato Bertelsmann Boels Flexpoort Henkel P&G Prosiebensat1 Media
12:00 - 13:00	Lunch
13:00 - 14:30	Company Fair
14:30 - 16:50	14:30 - 17:00
Boels Flexpoort Henkel Prosiebensat1 Media	DSM Mäurer & Wirtz Meltwater Post NL Vodafone
17:00 - 18:00	Drinks
19:00 - Open	Fun Activities and Recruitment Dinners

# Day Schedule Thursday

08:00 - 08:50	Registration	
<b>Student Chats</b>	<b>Workshops</b>	
09:30 - 12:00	09:30 - 12:00	
Bearing Point Deloitte Innogy PwC Germany Tagueri	Accenture Accuracy Celonis Eurogroup Linkit	Inverto SMP Telekom PwC Lux
12:00 - 13:00	Lunch	
13:00 - 14:30	Company Fair	
14:30 - 16:50	14:30 - 17:00	
Eurogroup Linkit PwC Lux SMP Telekom	Batten & Company Bearing Point CAPCO Deloitte EY Parthenon Innogy Kienbaum PwC Germany	
17:00 - 18:00	Drinks	
19:00 - Open	Fun Activities and Recruitment Dinners	

# Day Schedule Friday

08:00 - 08:50 Registration

## Student Chats

## Workshops

09:30 - 12:00

09:30 - 12:00

AXA  
Deutsche Bank  
Funkemedien  
HSBC  
KPMG Lux  
PwC Germany

Arvato Ber-    Henkel  
telsman    KPMG Ger  
Bearing Point    Mutares  
Deloitte    Verovis  
DNB  
Exxon Mobiel

12:00 - 13:00

Lunch

13:00 - 14:30

Company Fair

14:30 - 16:50

14:30 - 17:00

Arvato Berterlsmann  
Deloitte  
Henkel  
KPMG Ger  
Mutares  
Verovis

AXA  
ACT  
Deutsche Bank  
Funkemedien  
KPMG Lux  
MARS  
PwC Germany  
Raymond James

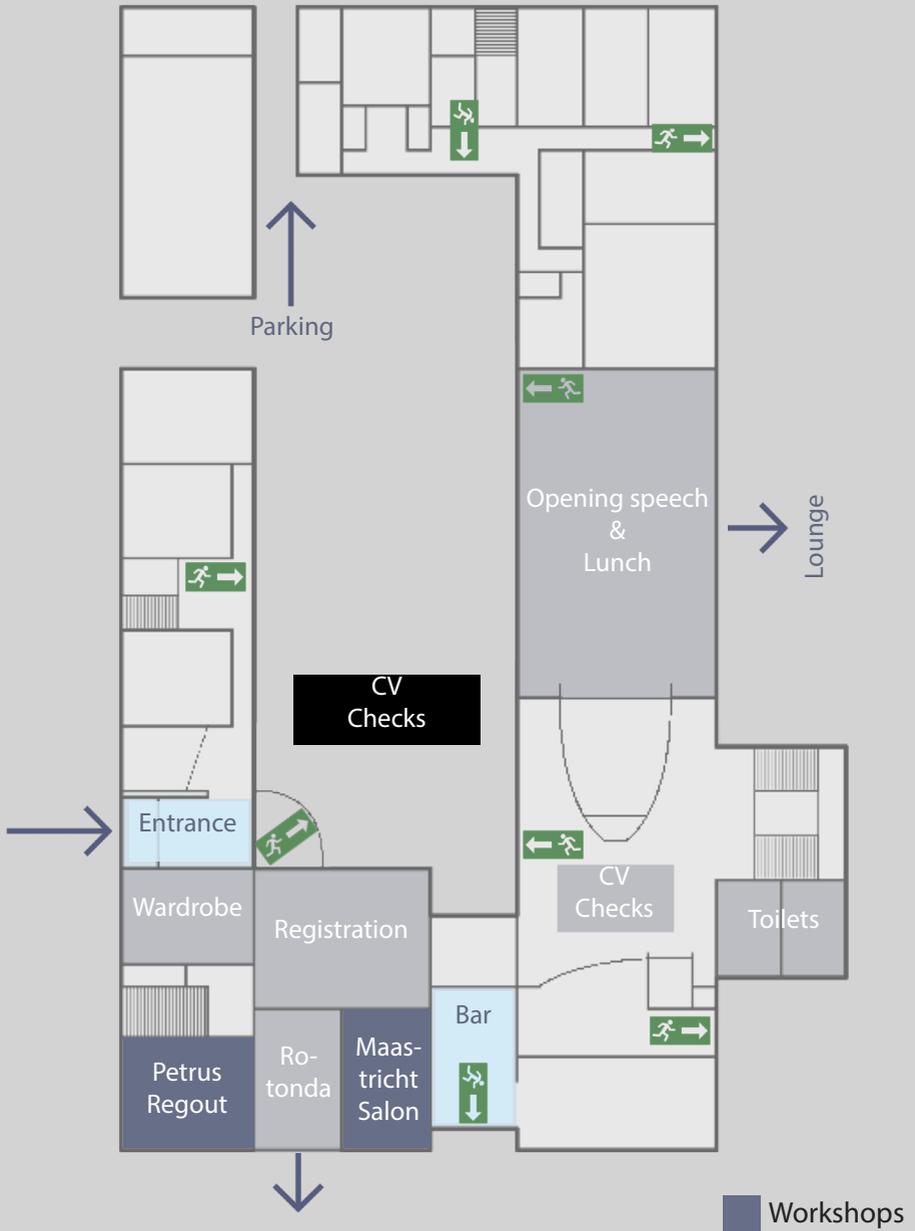
17:00 - 18:00

Drinks

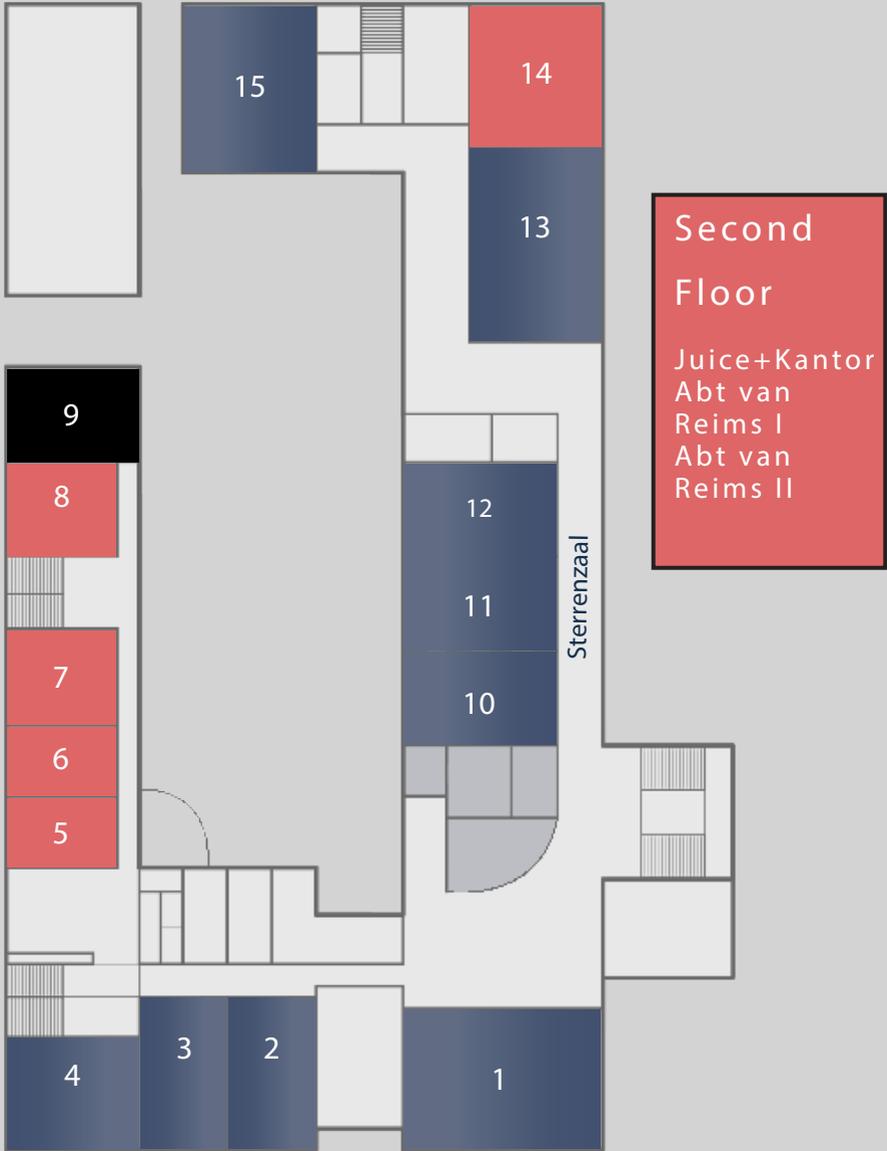
19:00 - Open

Fun Activities and Recruitment Dinners

# Kasteel Vaeshartelt Ground Floor



# Kasteel Vaeshartelt First Floor



■ Student Chats    ■ Workshops    ■ Studyroom

# Bus Schedule - Wednesday November 20<sup>th</sup>

## SBE to Kasteel Vaeshartelt

## Kasteel Vaeshartelt to SBE

**Departure**                      **Arrival**

**Departure**                      **Arrival**

06:30	07:00
07:40	08:10
07:45	08:15
07:50	08:20
08:45	09:15
08:50	09:20
08:55	09:25
10:00	10:30
11:30	12:00
12:30	13:00
12:40	13:10
13:35	14:05
13:45	14:15
14:50	15:20
15:45	16:15
16:00	16:30
16:50	17:20
17:30	18:00
18:00	18:30
18:30	19:00
19:30	20:00

07:00	07:30
08:10	08:40
08:15	08:45
08:20	08:50
09:15	09:45
09:20	09:50
09:25	09:55
10:30	11:00
12:00	12:30
13:00	13:30
13:10	13:40
14:05	14:35
14:15	14:45
15:20	15:50
16:15	16:45
16:30	17:00
17:20	17:50
18:00	18:30
18:30	19:00
19:00	19:30
20:00	20:30

## Bus Schedule-Thursday November 21<sup>st</sup>

### SBE to Kasteel Vaeshartelt

### Kasteel Vaeshartelt to SBE

**Departure**                      **Arrival**

**Departure**                      **Arrival**

06:30	07:00
07:40	08:10
07:45	08:15
07:50	08:20
08:45	09:15
08:50	09:20
08:55	09:25
10:00	10:30
11:30	12:00
12:30	13:00
12:40	13:10
13:35	14:05
13:45	14:15
14:50	15:20
15:45	16:15
16:00	16:30
16:50	17:20
17:30	18:00
18:00	18:30
18:30	19:00
19:30	20:00

07:00	07:30
08:10	08:40
08:15	08:45
08:20	08:50
09:15	09:45
09:20	09:50
09:25	09:55
10:30	11:00
12:00	12:30
13:00	13:30
13:10	13:40
14:05	14:35
14:15	14:45
15:20	15:50
16:15	16:45
16:30	17:00
17:20	17:50
18:00	18:30
18:30	19:00
19:00	19:30
20:00	20:30

## Bus Schedule - Friday November 22nd

### SBE to Kasteel Vaeshartelt

### Kasteel Vaeshartelt to SBE

**Departure**

**Arrival**

**Departure**

**Arrival**

06:30	07:00
07:40	08:10
07:45	08:15
07:50	08:20
08:45	09:15
08:50	09:20
08:55	09:25
10:00	10:30
11:30	12:00
12:30	13:00
12:40	13:10
13:35	14:05
13:45	14:15
14:50	15:20
15:45	16:15
16:00	16:30
16:50	17:20
17:30	18:00
18:00	18:30
18:30	19:00
19:30	20:00

07:00	07:30
08:10	08:40
08:15	08:45
08:20	08:50
09:15	09:45
09:20	09:50
09:25	09:55
10:30	11:00
12:00	12:30
13:00	13:30
13:10	13:40
14:05	14:35
14:15	14:45
15:20	15:50
16:15	16:45
16:30	17:00
17:20	17:50
18:00	18:30
18:30	19:00
19:00	19:30
20:00	20:30

# Guest Speakers



Andreas Barth & Mazen El-Bakri  
Arvato Bertelsmann



Konstantin Kaufmann  
Entrepreneur



Muhammed Meghji  
Motivational Speaker

# Academic & Career Counselling Office



Maastricht University

School of Business and Economics

The SBE Student Advising and Academic Counselling (SA-AC) team has on average 4000 meaningful contacts with about 2500 students, on a yearly basis. This experience along with the expertise of the SA-AC team is utilized to offer individual feedback as well as workshops on a range of personal and academic related issues. There is particular emphasis given to the employability of our students. At a time when the 360 degrees feedback and reflection have a major place at personnel evaluations within companies, learning to use tools like e-portfolio and having someone to assist-coach you in the development of your competences (e.g. Premium Program) is of outright importance. Therefore, the SA-AC team is available not only to respond to your academic related questions but also to ask you the right questions on the path of your personal and professional development.

## Study advice

- Study planning, progress, opportunities and delay
- Personal circumstances affecting your study, individual arrangements in case of functional impairments, personal circumstances or top sport
- Study skills: time management, studying of literature, memorization, exam preparation, thesis support

## Academic and Career Counselling

- Individual counselling- coaching / choices in / personalization of curriculum
- Development of academic competences
- Labor market preparation and employability
- Career options, labor market perspectives, building a professional profile
- Different workshops, e.g. the labor market matrix

# Internship Office



The Internship Office of the School of Business and Economics (SBE) is here to help students receive (extra) curricular credits for their internship and help them with administrative issues. An internship will be a valuable addition to the student's curriculum of his/her Bachelor or Master program at SBE.

Every year approximately 200 bachelor students and 35 master students do an internship at companies such as Philips, Nike, Henkel, P&G, Twitter or Nestlé.

With the start of the academic year 2014/2015 a new specialization has been introduced within the bachelor programs International Business and Economics and Business Economics called Emerging Markets. Emerging Markets explores the rising economic powers in Asia, Latin America, Africa and Eastern Europe. During your third year you will not go on an exchange abroad but instead will do an international internship in an emerging market.

As of the academic year 2015/2016 master students have the option to combine their thesis with a part-time internship (Thesis Internship Program: TIP) during their master's program. The internship will have a duration of 3 – 6 months and will take place at a regional company.

# Alumni Office



Welcome to the Alumni Network of Maastricht University School of Business and Economics, an international, growing network with more than 16.000 alumni working and living all over the world.

The SBE Alumni community provides excellent opportunities on behalf of career development, life long learning and staying connected with your alma mater.

Maastricht University (UM) organizes various social, networking and themed events which can boost your career, will update you about developments within UM but also enables you to stay in touch with fellow alumni and reminisce about your time in Maastricht.



**SBE**alumni:  
a global community

Connect with us to enhance your career!  
[maastrichtuniversity.nl/sbe/alumni](https://maastrichtuniversity.nl/sbe/alumni)

# CV Check

## Dutch and English CV Check



De Carrièrebus (The Careerbus) helps students to make better career decisions. Whether you are looking for an internship, part-time job, graduate job, traineeship or want more information about a job interview process or building your personal brand, we can help you by offering the right information, advice and training.

De Carrièrebus can help you with preparing an effective resume and cover letter, inform you about the latest trends in the area of applying and about your career possibilities providing a free and personalized career advice. Furthermore, we are specialized in giving workshops and trainings.

If you want to know more about what we can do for you, check for more information on our Dutch website [www.carrierebus.nl](http://www.carrierebus.nl), send an e-mail for a free consultation to [gunay@carrierebus.nl](mailto:gunay@carrierebus.nl) or follow us on Twitter (@carrierebus) or Facebook (#Carrierebus).

## German CV Check



A.S.I. Wirtschaftsberatung will check your German CVs on Wednesday and Thursday during the whole day! Just visit their stand next to the restaurant whenever you have time. A.S.I. Wirtschaftsberatung has over 40 years of experience in consulting services for graduates and will consult you for free on both days.

For more information about A.S.I. Wirtschaftsberatung check their company page.

DE  
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THAT IS RIGHT FOR YOU

**DO YOU NEED:**

- Personal career advice
- Workshops & trainings
- Career coaching, or
- A free cv-check?

**ARE YOU LOOKING FOR:**

- A graduation internship
- A study-related side job
- A graduate job or
- A traineeship

...at the employer of your choice?

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AM A.S.I. - STAND

A.S.I. Wirtschaftsberatung AG

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deutschsprachige  
Studenten

**Weitere A.S.I.-Angebote:**

- ✓ **Kompletter Check Ihrer Bewerbungsunterlagen**
- ✓ **Berufsstarterseminare (z.B. Assessment-Center-Training)**
- ✓ **Vorstellungsgespräch und Gehaltsverhandlung**
- ✓ **Umfassende Wirtschaftsberatung zum Berufseinstieg**



## Participating Business Partners

Accenture Strategy	26	Henkel	64
Accuracy	28	HSBC	66
ACT Commodities	30	Innogy	68
Arvato Bertelsmann	32	Inverto	70
AXA Konzern AG	34	KPMG	72
Batten & Comoany	36	Linkit	74
Bearing Point	38	MARS	76
Boels	40	Meltwater	78
Capco	42	Mäurer & Wirtz	80
Celonis	44	Mutares	82
Deloitte	46	Procter & Gamble	84
Deutsche Bank	48	Post NL	86
DNB	50	Prosieben Sat.1	88
DSM	52	PwC	90
Eurogroup Consulting	54	Raymond James	92
ExxonMobil	56	SMP AG	94
EY Parthenon	58	Tagueri	96
Flexport	60	Telekom	98
Funkemedia	62	Verovis	100
		Vodafone Ziggo	102

A woman with long dark hair, wearing a light grey blazer, a white tank top, and light grey trousers, stands on a city sidewalk. She is smiling and looking towards the camera. Behind her is a large, stylized arrow graphic that is red on the left and orange on the right, pointing towards the right. The background shows a modern building with a grid of windows and a paved sidewalk with a tactile paving strip.

**BE YOURSELF.  
MAKE A DIFFERENCE.**

**KARRIEREPERSPEKTIVEN  
FÜR FRAUEN**  
#MakeADifference

# accenture<sup>></sup>strategy

Accenture is a leading global professional services company, providing a broad range of services and solutions in strategy, consulting, digital, technology and operations with more than 450,000 employees. As an integral part of the company, Accenture Strategy helps clients achieve specific business outcomes and enhance shareholder value by defining and executing industry-specific strategies enabled by technology. We bring together our design-led, data-driven strategy capabilities at the intersection of business and technology to help senior management teams shape.

Industry	Professional Services Company
Product/Service	Strategy, Consulting, Digital, Technology and Operations
Headquarter in	Kronberg i. T
Other Locations	Munich, Berlin, Hamburg, Düsseldorf, Stuttgart
Number of Employees globally	450 000
Required Language Skills	German, English
Employment Possibilities	Internships, Full-time positions for graduates & professionals
Internships available	Yes
Website	<a href="http://www.accenture.de/karriere">www.accenture.de/karriere</a>
Social Media Channels	<a href="https://www.linkedin.com/company/accenture-dach/about/">https://www.linkedin.com/company/accenture-dach/about/</a>

**RARE:** *adjective.* \`rer\

**1** *Seldom occurring or found.  
Less common.*

**2** *Marked by unusual quality,  
merit or appeal: Distinctive*

**3** *Superlative or extreme of its  
kind. [Ext.] describes something  
of worth, of uncommon value.*

● **[Business]: Qualifies  
exceptional consultants who  
demonstrate a distinctive ability  
in their actions and/or perform.**

○ *“All things excellent are  
as difficult as they are rare.”*

*Baruch Spinoza*



Accuracy is a wholly independent international consulting firm providing advice to company management and shareholders for their strategic or critical decisions, notably in transactions, disputes and crises. Accuracy's strength is to connect strategy, facts and figures. Our teams are international and multicultural, combining various skills to provide bespoke services to our clients. We recruit our consultants from the best. Accuracy is present in 15 countries in Europe, North America, Asia, Middle East and Africa and leads engagements with 400 consultants all over the world.

Industry	Corporate Finance Advisory Firm
Product/Service	Transactions, Disputes, Crises, Decisions
Other Locations	Amsterdam, Frankfurt, Milan, London, Madrid and others
Number of Employees globally	450
Required Language Skills	Local office language plus English
Employment Possibilities	Internship and Analyst position
Internships available	Internship (Bachelor candidates at least 4th semester completed)
Contact Person E-mail	Veronica Böhmer: germany@accuracy.com Nikki Pielanen: nl.recruitment@accuracy.com
Phone Number	NL: +31 20 75 47 600 DE: +49 69 97 78 87 321
Website	accuracy.com
Social Media Channels	<a href="https://www.linkedin.com/company/accuracy">https://www.linkedin.com/company/accuracy</a>



**ACT**

commodities

collaborative  
trading

**Better together**

# Better together

ACT Commodities is a global leader in trading environmental commodities. Founded in 2009 as one of the first companies to pursue this market, we are now one of the largest specialized trading firms in the fields of carbon emissions, biofuels, renewable energy, and energy efficiency, on a global scale. This is complemented with widespread activity in the oil and petroleum markets, which expand our scope covering the intertwined world of energy and fuel commodities. ACT Commodities operates out of Amsterdam, New York, Paris and Shanghai.

Industry		
Headquarter in	Amsterdam	
Other Locations	Paris, New York, Shanghai	
Number of Employees locally	130	
Number of Employees globally	180	
Required Language Skills	English essential, other European language preferred	
Employment Possibilities	Sales Trading and various support roles (HR, Operations, Finance etc)	
Internships available	Yes	
Contact Person	Name	Georgia Papageorgiou
	E-mail	gpapageorgiou@actcommodities.com
	Phone	
Website	<a href="https://www.actcommodities.com/">https://www.actcommodities.com/</a>	
Social Media Channels	<a href="https://www.linkedin.com/company/act-commodities/">https://www.linkedin.com/company/act-commodities/</a>	

# All Kinds of Ways to Start Your Career With Us

Leave behind the lecture theater and the dry theory and enter the exciting world of supply chain management and e-commerce – we'll show you real life scenarios!

[www.arvato-supply-chain.com/en/career](http://www.arvato-supply-chain.com/en/career)





Arvato Supply Chain Solutions is part of Arvato, a leading international service provider. More than 70,000 employees in almost 40 countries develop and implement innovative solutions for business customers all over the world. These include SCM and IT solutions as well as financial and customer communication services, which are continuously developed with a focus on innovations in automation and data/analytics.

Headquarter in	Gütersloh, Germany	
Other Locations	Berlin, Düren, Louisville US, Venlo NL, New York, 40 Countries	
Number of Employees locally	Arvato SCM Solutions- 14.000	
Number of Employees globally	Arvato- 70.000	
Required Language Skills	German, English	
Internships available	available in all areas of business	
Contact Person	Name	Marco Lukaszczyk
	E-mail	marco.lukaszczyk@arvato.com
	Phone	+49 5241 / 8072216
Website	<a href="https://arvato-supply-chain.com/">https://arvato-supply-chain.com/</a>	
Social Media Channels	LinkedIn, Twitter, Youtube	



**Nur über die Schulter schauen?  
Nicht mein Fall.  
Ich will direkt loslegen  
Dranbleiben, bis es passt  
Und der Neufolg\* greifbar ist**

\* Bewirb dich jetzt, um bei AXA Neufolge zu verbuchen.  
[axa.de/karriere](https://axa.de/karriere)

**Bock auf Neues?  
Bock auf AXA!**



Working at AXA Germany – Celebrating success together

It is our mission to give our customers safety - and not just in the event of a claim, but through their whole lives. For this purpose we constantly seek to develop and offer room for creative minds. In our view: such a mission can only be achieved if the corporate culture is characterized by a strong team spirit, by agility and openness. This is what it means to work at AXA Germany. Our employees are the key to AXA's success!

Industry	Insurance and Asset Management	
Headquarter in	Cologne (for AXA Konzern AG)	
Other Locations	Worldwide	
Number of Employees locally	More than 9 000	
Number of Employees globally	171.000	
Required Language Skills	German, English, further language skills appreciated	
Employment Possibilities	Internship, Executive Assistance, Trainee, Direct Entry Position	
Internships available	Yes	
Contact Person	Name	AXA Recruiting-Team
	E-mail	recruiting@axa.de
	Phone	+49 (0) 221 148 31111
Website	www.axa.de/karriere	
Social Media Channels	xing.com/companies/axa	



# Join our team and leave your unique imprint



Christian von Thaden  
CEO



Maike Herbst  
Consultant



You



Fabian Nguyen  
Manager



Claudia Masuch  
Associate Partner

Batten & Company is, as part of the BBDO Network, one of the leading strategy consultancies for Marketing & Sales, with a focus on digital transformation and sustainable growth. With us you will work agile, flexible, collaborative, innovative and above all very close to the client.

CREATING CONCEPTS.  
DELIVERING SOLUTIONS.

**Batten & Company**  
The Marketing & Sales Consultants of BBDO Worldwide

# Batten & Company

Marketing & Sales Consultants

We work agile, flexible, collaborative, innovative and – above all – very close to the customer.

Batten & Company is embedded in the global communications network of BBDO – one of the most creative agency networks in the world. A unique selling proposition that guarantees consultants full access to resources, skills, insights and market knowledge from over 77 countries and 290 offices.

Industry	Strategy Consultancie	
Headquarter in	Duesseldorf	
Other Locations	Munich	
Number of Employees locally	50 Consultants	
Number of starting positions	10 Consultants + 20 Interns	
Required Language Skills	German, English	
Employment Possibilities	Consultant	
Internships available	Yes, 3-6 months	
Contact Person	Name	Nina Lamm
	E-mail	Nina.Lamm@batten-company.com
	Phone	+49 211 1379 8383
Website	www.batten-company.com	
Social Media Channels	<a href="https://de-de.facebook.com/batten-company">https://de-de.facebook.com/batten-company</a>	

# Design your own career.

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We offer consulting that combines strategy and technology. Our customers value us as business model transformers and digitalization experts. We link entrepreneurship to the spirit of innovation. Our consultants think strategically, analytically and creatively. Expect exceptional opportunities and a lot of room for creativity in an atmosphere of appreciation where colleagues often become friends.

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BearingPoint is an independent consultancy operated and owned by its Partners throughout Europe. Serving commercial, financial and public services clients, BearingPoint focuses on offering its clients the best possible value in terms of tangible, measurable results by leveraging business and technology expertise. The firm offers its clients a seamless cross-border approach, strong focus on results, an entrepreneurial culture, profound industry and functional knowledge as well as solutions customized to clients' specific needs. The firm ranks high in client satisfaction and has long-standing relationships with reputable organisations.

Headquarter in	Frankfurt am Main	
Other Locations	München, Berlin, Düsseldorf, Stuttgart, Hamburg, Leipzig, Walldorf	
Number of Employees locally	1700+	
Number of Employees globally	4570	
Number of starting Positions 2019	250	
Required Language Skills	German, English	
Employment Possibilities	Direct entry as a Business or Technology Analyst	
Internships available	We offer internships and student jobs	
Contact Person	Name	BearingPoint GmbH Recruiting Office Schanzenstr. 23 D-51063 Köln
	E-mail	professionals@bearingpoint-careers.de
	Phone	Tel.: +49 221 95490 900
Website	www.bearingpoint.com / www.bearingpoint-careers.de	
Social Media Channels	Facebook, Instagram, Xing, LinkedIn, Youtube	

## BOELS RENTAL: THE FREEDOM TO BE ENTERPRISING

### Our identity

We are Boels Rental, a well-established international rental company for machines, tools and specialised equipment. In addition to being the market leader in the Netherlands, with more than 350 branches in 10 European countries, 13 specialised areas and over 2,000 colleagues, we are also one of Europe's leading rental companies.

### Our search

To guarantee our position as forerunner and to realise our growth ambitions for the near future, we are continuously on the lookout for young talent. Candidates in the rough who are willing to 'start from scratch', operate outside their comfort zone and invest in themselves. This means a challenging job with long-term career prospects.

### Our opportunities

Have you already completed your studies and do you have the drive, ambition and potential to get the most out of yourself? Then we would love to hear from you. We have positions available in Financial, Technical (Engineering), Operational and Sales Fields. From Fleet Operations to Finance, from Human Resources to Real Estate Management and from Marketing Intelligence to IT.

### What do we expect from you?

- 0-2 years of work experience.
- A Bachelor's or Master's degree in Information Technology, Technical Management, Logistics, Engineering / Civil Engineering, Business Economics or Commercial Management.
- You are results driven, a strong communicator, commercially minded, and you possess analytical work and thinking capabilities.
- You possess the required people skills or are prepared to develop these skills further.
- An ability for mechanical engineering is desirable, as is an enterprising spirit, a hands-on attitude and a down-to-earth mentality.

### What do you gain in return?

- A pleasant and dynamic work environment.
- The possibility to grow as an entrepreneur.
- Many opportunities to move forward in your career.
- Friendly colleagues, an open-minded work culture and an informal atmosphere.
- A good salary including an attractive pension scheme.

### CONTACT

Would you like to apply or do you have any questions about working at Boels? Please contact us at [hr@boels.nl](mailto:hr@boels.nl)

### MORE INFORMATION

[www.boelsjobs.com](http://www.boelsjobs.com)  
[www.boels.com](http://www.boels.com)



Germany

Boels Rental is one of the most renowned rental companies in Europe where the rental of machines, tools, units, catering and event equipment is concerned. Over the years Boels Rental grew to more than 400 branches in 11 countries and over 2400 DIY outlets in 15 countries. The enormous expansion of activities is based on autonomous growth as well as a number of strategic acquisitions. This has resulted in a doubling of turnover every five years and it makes Boels Rental one of the fastest growing rental companies in the world.

Industry	Equipment Rental	
Product/Service	Equipment Rental	
Headquarter in	Sittard	
Other Locations	Netherlands, Germany, Belgium, United Kingdom, Austria etc	
Number of Employees globally	4500	
Number of starting Positions 2018	200	
Number of starting Positions 2019	200	
Required Language Skills	Dutch, German, English	
Internships available	Yes	
Contact Person	Name	Han van der Leeuw
	E-mail	han.vanderleeuw@boels.nl
	Phone	0031 464592101
Website	<a href="http://www.boels.nl">www.boels.nl</a>	
Social Media Channels	<a href="https://www.linkedin.com/company/boels-rental/">https://www.linkedin.com/company/boels-rental/</a>	

# CAPCO

## FACTSHEET

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### ABOUT CAPCO

Capco is a global business and technology consultancy focused on financial services.



**INNOVATORS:** We combine an innovative approach with unrivalled, first-hand industry knowledge and technology acumen.



**FACILITATORS:** We facilitate the handshake between the business and technology organizations to deliver end-to-end consulting services and solutions.



**TRANSFORMATION SPECIALISTS:** We help our clients transform and advance their businesses, increase revenue, decrease costs, and manage risk and regulatory change.

FOUNDED IN **1998**

**27** WORLDWIDE OFFICES  
ACROSS 4 CONTINENTS

**90+** GLOBAL CLIENTS

**5000**  
PROFESSIONAL  
CONSULTANTS AND FINANCIAL  
SERVICES SPECIALISTS

### WHERE WE ARE

---

US • UK • BRAZIL • CANADA • SINGAPORE • HONG KONG • MALAYSIA  
INDIA • THAILAND • FRANCE • AUSTRIA • BELGIUM • POLAND  
GERMANY • SWITZERLAND • BRATISLAVA

# CAPCO

Capco is a global management and technology consultancy dedicated to the financial services industry. Our professionals combine innovative thinking with unrivalled industry and domain expertise to offer our clients consulting expertise, complex technology and package integration, transformation delivery, and managed services, to move their organizations forward. Through our collaborative and efficient approach, we help our clients successfully innovate, increase revenue, manage risk and regulatory change, reduce costs, and enhance controls. We serve our clients from offices in leading financial centers across the Americas, Europe, and Asia Pacific.

Headquarter in	Frankfurt am Main
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Other Locations	Düsseldorf, München
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Number of Employees locally	275
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Number of Employees globally	over 5000
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Required Language Skills	English, German
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Employment Possibilities	
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Internships available	upon request
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Contact Person	Name	Sarah Kimmel
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E-mail	karriere@capco.com
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Phone	
-------	--

Website	<a href="https://www.capco.com/">https://www.capco.com/</a>
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Social Media Channels	facebook, youtube, linkedin, xing, twitter, instagram
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Celonis is one of the world's fastest growing technology companies and the global market leader in process mining technology. Our goal is simple: analyze today's processes to make tomorrow's world more efficient. Our Intelligent Business Cloud allows global organizations to guide action and drive change in the operational backbone of their business, resulting in millions of dollars saved and an improved experience for their customers. We are passionate about our vision and looking for people who are equally committed to transforming the way modern businesses operate--and having fun while doing it!

Headquarter in	Munich	
Other Locations	Hertogenbosch, London, New York, Zurich, Pristina, Tokyo	
Number of Employees locally	Munich: 380; Hertogenbosch: 15	
Number of Employees globally	700	
Number of starting Positions	Unlimited - Celonis is hiring continuously.	
Required Language Skills	Company language: English; local/ further language a plus	
Employment Possibilities	Internship/ working student/ full-time employees	
Internships available	x	
Contact Person	Name	Pauline Zollver
	E-mail	p.zollver@celonis.com
	Phone	+49 152 21822593
Website	<a href="https://www.celonis.com/careers/jobs/">https://www.celonis.com/careers/jobs/</a>	
Social Media Channels	Facebook, Instagram (Celonauts), LinkedIn, Twitter	

**Deloitte.**

# Deloitte.

Deloitte provides audit, risk advisory, tax, financial advisory and consulting services to public and private clients spanning multiple industries; legal advisory services in Germany are provided by Deloitte Legal. With a globally connected network of member firms in more than 150 countries, Deloitte brings world-class capabilities and high-quality service to clients, delivering the insights they need to address their most complex business challenges. Deloitte's approximately 286.000 professionals are committed to making an impact that matters.

Industry	Audit & Assurance, Risk Advisory, Tax & Legal, Financial Advisory	
Product/Service	Audit & Assurance, Risk Advisory, Tax & Legal, Financial Advisory	
Headquarter in	München, Germany	
Other Locations	15 national locations (e.g. Düsseldorf, Cologne, Frankfurt,...)	
Number of Employees locally	8 000	
Number of Employees globally	286 000	
Number of starting Positions	1.200 Graduates, 1.300 Internships	
Required Language Skills	German, English	
Employment Possibilities	Direct/Training-on-the-Job, Internship Working Student	
Internships available	Yes	
Contact Person	Name	Recruiting Team
	E-mail	career@deloitte.de
	Phone	0049 211 8772 4111
Website	www.deloitte.com/careers	
Social Media Channels	Facebook, LinkedIn, Xing, Twitter etc.	



Wir sind bereit, die Zukunft zu gestalten.

# Unsere Nachwuchstalente definieren das Bankgeschäft neu.

#PositiverBeitrag

Wir denken das Bankgeschäft neu und mit frischen Blickwinkeln und Ihren Ideen können Sie uns dabei unterstützen.

Die Bankenwelt ist im Wandel, Unser dynamisches, vielfältiges Arbeitsumfeld bietet Ihnen die Plattform, um Veränderung voranzutreiben und für sich ebenso wie für uns etwas zu bewegen. Ihre persönliche und fachliche Entwicklung unterstützen wir mit strukturierten Programmen, während Sie im Tagesgeschäft und in Projekten mit Kollegen und Führungskräften auf der ganzen Welt zusammenarbeiten.

Wir sind bereit, die Zukunft zu gestalten. Sind Sie bereit für den Start in eine erfolgreiche und inspirierende Karriere?

Mehr Möglichkeiten entdecken und direkt bewerben unter [www.db.com/careers](http://www.db.com/careers).



Deutsche Bank was founded in 1870 to accompany German businesses into the world. We are in the process of creating by far the largest private and commercial bank in Germany with more than 20 million clients – a clear commitment to our home market.

Headquater	Frankfurt am Main	
Other Locations	Global presence in 59 countries	
Number of Employees locally	ca. 42,000	
Number of Employees globally	over 91,000	
Number of starting Positions 2019		
Required Language Skills	German, English	
Employment Possibilities		
Internships available	Yes	
Contact Person	Name	Contact for students (Monday - Friday: 9.00 - 23.00 o'clock)
	E-mail	
	Phone	0800 3331115
Website	<a href="http://www.db.com/careers">www.db.com/careers</a>	
Social Media Channels	<a href="http://www.facebook.com/DeutscheBank-Careers">www.facebook.com/DeutscheBank-Careers</a>	

DeNederlandscheBank

EUROSYSTEEM

## DeNederlandscheBank

EUROSYSTEEM

Industry	Banking
Headquarter in	Amsterdam
Other Locations	Over 175 locations worldwide
Number of Employees locally	1850 employees
Number of starting position	+/- 30
Required Language Skills	Dutch / English
Employment Possibilities	Excellent opportunities for professional and personal development.
Internships available	+/- 60 academic internships per year.
Contact Person	Robin Pape, campus recruiter
E-Mail	campusrecruitment@dnb.nl / 0652496333
Phone	0652496333
Website	<a href="http://www.henkel.com/careers">www.henkel.com/careers</a>
Social Media Channels	<a href="http://www.facebook.com/henkelkarriere">www.facebook.com/henkelkarriere</a> <a href="http://www.instagram.com/henkeltalent">www.instagram.com/henkeltalent</a>



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**DSM**

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**DSM**

BRIGHT SCIENCE. BRIGHTER LIVING.



From century-old roots as the Dutch State Mines, DSM has evolved into a purpose-led science company numbering 25,000 people worldwide and specializing in solutions for Nutrition, Health & Sustainable Living. Our purpose is to create brighter lives for all – which is why we’re proud that our name has assumed a new meaning among our people in recent years: Doing Something Meaningful.

Headquarter in	Heerlen, the Netherlands	
Other Locations	Multiple locations across 50 different countries	
Number of Employees locally	9000 in Europe, 3000 in the Netherlands	
Number of Employees globally	25,000	
Numbers of starting positions	100+ regionally - 450+ globally	
Required Language Skills	English	
Employment Possibilities	185 current job offers	
Internships available	around 400 internships annually	
Contact Person	Name	Gamze Igit
	E-mail	Gamze.Igit@dsm.com
	Phone	0455782010
Website	www.dsm.com	
Social Media Channels	Linkedin, Facebook, Twitter, YouTube, Instagram	

## Fair and Square

EUROGROUP CONSULTING stands for people and personality.

You feel it from the first day. I started working for EUROGROUP

immediately after finishing my Master in Maastricht. Project

assignment and client contact from the very first day.

No reservation, full confidence and personnel development by the

team and management – and you feel this real spirit still after work.

## Maximilian Esser

Associate Manager



## Because it is people who make the difference!

How can we make sure that our clients get the added value they expect from our projects? For us the answer is highly qualified management consultancy that requires outstanding professional and management competencies from each member of EUROGROUP CONSULTING.

Therefore, EUROGROUP CONSULTING has concentrated on the areas where we are truly proficient. We focus on the financial services sector, specifically banks and insurance companies. We are experts for a broad range of topics related to business and IT strategy, sales mobilization as well as the industrialization and digitization of banking and insurance processes.

We jointly believe in 'mobilization' as the concept behind our brand: It is people who make the difference between failure and success. So, mobilization does not only mean involving all parties in a project. In a first place it is about multiplying and promoting persistent change. In the end it takes people to turn concepts into reality.

**Does that sound interesting?  
Let's meet at the Maastricht Business Days 2019!**

Further information:  
[www.eurogroupconsulting.de](http://www.eurogroupconsulting.de)

Your contact person:  
Barbara Brösamle  
Tel: +49 69 247505515  
[karriere@eurogroupconsulting.de](mailto:karriere@eurogroupconsulting.de)

EGC EUROGROUP  
CONSULTING AG  
Thurn-und-Taxis-Platz 6  
60313 Frankfurt am Main  
Frankfurt / Wien

**EUROGROUP**  
CONSULTING

THE ART OF MOBILIZATION

EUROGROUP CONSULTING is a leading German consulting company with an international network. We work for the top management in the financial services sector. We are experts in strategic financial services, operations and IT management topics and also in implementation and transformation projects. Our organization is based on partnership with direct communication and a strong team focus. In our company you work in our ambitious national and international projects. From the beginning you support the top management of our clients in managing their challenges.

Industry	Consulting	
Product/Service	Consulting	
Headquarter in	Frankfurt am Main, Germany	
Other Locations	Vienna, Austria	
Number of Employees locally	approx. 80	
Number of Employees globally	approx. 4.500 (nextcontinent)	
Number of starting positions	12 (fiscal year 18/19)	
Required Language Skills	German, English	
Employment Possibilities	full-time employment	
Internships available	Yes	
Contact Person	Name	Barbara Brösamle
	E-mail	barbara.broesamle@eurogroupconsulting.de
	Phone	+49 69 247505515
Website	<a href="https://www.eurogroupconsulting.de/en/">https://www.eurogroupconsulting.de/en/</a>	
Social Media Channels	LinkedIn, XING	

# Only the brightest minds can energize the world.

At ExxonMobil, the quest to solve the world's energy challenges drives our employees to safely and responsibly explore new horizons. Our teams of modern day explorers pursue exciting innovations in the lab, look for new discoveries in the field and support operations from offices around the world. Join us in our quest at [careers.exxonmobil.com](https://careers.exxonmobil.com)

## ExxonMobil

Energy lives here™



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# ExxonMobil

ExxonMobil is an industry leader in almost every aspect of the energy and chemical manufacturing businesses, we operate facilities or market products in most of the world’s countries, explore for oil and natural gas on six continents, and research and develop next-generation technologies to help meet the dual challenge of fueling global economies while addressing the risks of climate change.

Industry	Energy	
Headquarter in	Irving, Texas	
Other Locations	Worldwide	
Number of Employees locally	4000	
Number of Employees globally	70000	
Number of starting Positions 2019	50 intake 2020	
Required Language Skills	English	
Employment Possibilities	Trading, Sales, Pricing, Supply, Business Analysis & Reporting	
Internships available	40 intake 2020	
Contact Person	Name	Eric Haelterman
	E-mail	eric.haelterman@exxonmobil.com
	Phone	
Website	<a href="https://corporate.exxonmobil.com/">https://corporate.exxonmobil.com/</a>	
Social Media Channels	Instagram, Facebook, Youtube, LinkedIn, Twitter	



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Industry	Audit, Advisory and Tax	
Headquarters	Düsseldorf	
Other Locations	> 20 countries	
Number of Employees locally	> 250	
Number of Employees globally	1.600	
Number of starting Positions 2019	20-30	
Required Language Skills	German and English	
Employment Possibilities	Full-time and Internship	
Internships available	> 20	
Contact Person	Name	Mrs. Mirjam Janke
	E-mail	Mirjam.Janke@parthenon.ey.com
	Phone	+49 (0) 211 9352 20337
Website	<a href="https://www.ey-parthenon.de/">https://www.ey-parthenon.de/</a>	
Social Media Channels	<a href="https://www.facebook.com/EYParthenonDeutschland/">https://www.facebook.com/EYParthenonDeutschland/</a>	



We're looking for driven and intellectually curious individuals to join to help Flexport make global trade easier for everyone.

## Our opportunities:

- Operations: learn how to manage the end-to-end supply chain of a client, from origin to destination. Experience Global Trade!
- Carrier Operations: coordinate our shipments in collaboration with our carriers (air/ocean/railroad/trucking). Ensure smooth shipments and consolidate the relationship with our partners.
- Customs Operations: support our clients in moving their shipments regardless of boundaries. Ensure safety and compliance.
- Sales: develop your own book of business in partnership with a Senior Salesperson. Support us in expanding our presence!

## Your profile:

- Genuine interest in international trade.
- First experience, ideally in logistics/supply chain (internship, job).
- Fluent in English. An additional language is an asset (German/Dutch/Danish).
- Curious to learn, problem solve and eager to make a direct impact.

# flexport.

Flexport is the modern freight forwarder. Flexport uniquely delivers a combination of advanced technology, physical logistics infrastructure and human expertise, providing fast and predictable transit times, visibility and control, and lower supply chain costs to logistics and supply chain professionals across the globe. First to market with a purpose-built cloud software and data analytics platform, Flexport today connects almost 10,000 clients and suppliers across 109 countries, including established global brands like Georgia-Pacific as well as emerging innovators like Sonos. Flexport offers a full range of services, including ocean, air, truck and rail freight, drayage and cartage, warehousing, customs and trade advisory, financing, and insurance.

Industry	Logistics	
Product/Service	Logistics	
Headquarter in	San Francisco (US)	
Other Locations	11 offices: San Francisco, Amsterdam, Atlanta, Chicago, Hamburg, Hong Kong, Los Angeles,...	
Number of Employees locally/globally	90/1200	
Number of starting Positions 2019	10	
Required Language Skills	EN. NL, DK and DE are a plus	
Employment Possibilities	full-time position	
Internships available	no	
Contact Person	Name	Juliette Rossignol
	E-mail	juliette@fexport.com
	Phone	020 299 0493
Website	<a href="https://www.flexport.com/">https://www.flexport.com/</a> <a href="https://www.facebook.com/flexportinc">https://www.facebook.com/flexportinc</a> / <a href="https://twitter.com/flexport">https://twitter.com/flexport</a> / <a href="https://www.linkedin.com/company/flexport/">https://www.linkedin.com/company/flexport/</a>	
Social Media Channels		



# FUNKE »»» MEDIENGRUPPE



## TRAINEES, INTERNS AND YOUNG PROFESSIONALS



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# FUNKE MEDIEN GRUPPE

The FUNKE MEDIENGRUPPE is one of the leading employers of the German media industry. Every day around 6,000 employees are working for us at six locations in Germany. Our portfolio spans digital news, health portals, job boards, magazines, daily newspapers and radio. In concrete terms, that's 42 apps, over 178 online portals, 12 daily newspapers and over 50 magazines. We inspire roughly 42 million unique users, 3.7 million daily newspaper readers and 23 million magazine readers. We are looking for talented trainees, interns or direct entrants, among others in the areas of finance, controlling, digital, sales, IT, purchasing and logistics. As a business purely operating in Germany, we only communicate in German.

Industry	Media	
Product/Service	Media	
Headquarter in	Essen (Germany)	
Other Locations	Berlin, Braunschweig, Erfurt, Hamburg, Ismaning	
Number of Employees locally	around 1000 in Essen	
Number of Employees globally	around 6000 in Germany in total	
Required Language Skills	German	
Employment Possibilities	internship, traineeship, direct entry	
Internships available	yes, in various departments	
Contact Person	Name	Jörg Grabowski, Head of Human Resource Development
	E-mail	j.grabowski@funkemedien.de
	Phone	
Website	funkemedien.de/karriere	
Social Media Channels	facebook.com/funkekarriere instagram.com/funke_karriere	



FOR THOSE WHO  
**STEP  
UP**



[HENKEL.COM/CAREER](https://www.henkel.com/career)

# YOUR WAY INTO OUR TEAM

## HENKEL IS FOR THOSE WHO STEP UP. DO YOU?

At Henkel, you can make a difference and craft your career. That's why you own your projects and take full responsibility from an early stage. Our unique brands in markets around the world open up countless opportunities to follow your convictions and explore new paths. If you have an entrepreneurial mindset that allows you to always think out of the box- take the chance and shape the digital future together with us.

### YOUR ROLE

- Challenging **internships and direct job entries** in our three business units as well as in diverse functions.
- Whether you are interested in **Finance, Marketing or Sales, Human Resources, Legal, Communications, Supply Chain, Controlling, Engineering & Co.** – the development opportunities at Henkel are as diverse as our brands and technologies.
- All Henkel employees worldwide are united by one thought: **We are one team!** Together as a global team, we successfully shape the market with passion and joy. We are looking for colleagues who share this motivation and readily take on new challenges.

### YOUR SKILLS

- Student with an outstanding degree
- First work experience through internships or student organizations
- International experience through internships or studies
- Very good English language skills, other language skills advantageous
- Curiosity and willingness to take on responsibility
- Passion for the dynamics of our company
- Interest and openness to other cultures
- A strong 'can-do' attitude and a spur to achieve the best solution, without avoiding conflicts
- Persuasiveness and ability to work in a team



At Henkel, you can make a difference and craft your own career. That’s why you own your projects and take full responsibility from an early stage. Our unique brands in markets around the world open up countless opportunities to follow your convictions and explore new paths. If you have an entrepreneurial mindset that allows you to always think out of the box - take the chance and shape the digital future together with us.

Headquarter in	Düsseldorf, Germany
Other Locations	over 75 countries worldwide
Number of Employees locally	about 6,000
Number of Employees globally	about 53,000
Required Language Skills	English (sometimes German is required for local positions)
Employment Possibilities	Internships, Dual Studies, Apprentices, Direct Entries
Internships available	Yes
Contact Person	Name
	E-mail
	Phone
Website	<a href="http://www.henkel.com/careers">www.henkel.com/careers</a>
Social Media Channels	Insta: @henkeltalent, LinkedIn: Henkel, Facebook: Henkel Careers

# REACHING OUR GOALS TOGETHER.

You are a graduate at the start of your career, which means you have a definite goal. You want to develop and learn as much as you can, as quickly as you can. The best place to do that is with a bank that is also engaged in a process of growth. At HSBC Deutschland you will benefit from our ongoing dynamic development. You will be involved in exciting projects right from the start, enabling you to prove yourself and take on responsibility as part of an international network. And – of course – you will also be able to take advantage of our national and international professional development opportunities.

**Find out more at:**

**[www.hsbc.de/careers](http://www.hsbc.de/careers)**

HSBC 



HSBC Germany is an internationally-positioned, client oriented commercial bank. We are in a unique position among the German banks: in a global network as HSBC Germany and therefore part of one of the world's largest banking groups – and at the same time offering an individual and highly-personalised customer service with the values of our more than 230-year history. 67 countries, 5 continents, 1 relationship manager – with HSBC Germany you can rely on the power of good relationships.

Industry	Banking	
Product/Service	Financial Services	
Headquarter in	Düsseldorf	
Other Locations	London, Paris	
Number of Employees locally	3000	
Number of Employees globally	245 000	
Required Language Skills	German, English	
Employment Possibilities	Direct Entry, Trainee Programmes	
Internships available	Yes	
Contact Person	Name	Ricarda Ruttke
	E-mail	ricarda.ruttke@hsbc.de
	Phone	+49 2119101767
Website	<a href="https://karriere.hsbc.de/career/display/home">https://karriere.hsbc.de/career/display/home</a>	
Social Media Channels	<a href="https://www.facebook.com/hsbc.karriere/">https://www.facebook.com/hsbc.karriere/</a>	



## Do you want to help shaping the future with us?

Develop strategies for the future of the energy industry - at innogy Consulting.

As an international management consultancy, we offer you numerous career and advancement prospects in one of the most important future markets.

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Innogy Consulting GmbH is an international management consultancy originating from Germany. With over 200 people working in Germany, the UK, the Netherlands, Czech Republic, U.S.A. and the U.A.E. we see ourselves as the driver of the energy transition. We deliver projects on crucial questions that the energy market involves, whether these be strategic issues or economic ones.

Industry	Management Consulting
Product/Service	Deliver projects on strategic energy market acquisitions
Headquarter in	Essen
Other Locations	Berlin, Frankfurt, Munich, Den Bosch, London, Prague, Dubai, Boston
Number of Employees locally	106
Number of Employees globally	218
Required Language Skills	English, local language of the country you are working in
Employment Possibilities	Analyst, Consultant General Management, Internship
Internships Available	Yes
Contact Person Name	Lisa Carolin Lange
Email	<a href="mailto:lisa.lange@innogy.com">lisa.lange@innogy.com</a>
Website	<a href="https://www.innogyconsulting.com/en/">https://www.innogyconsulting.com/en/</a>
Social Media Channel	<a href="https://www.linkedin.com/company/innogy-consulting-gmbh/">https://www.linkedin.com/company/innogy-consulting-gmbh/</a>

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Industry	All industries	
Product/Service	Consulting in Procurement & Supply Chain Management	
Headquarter in	Cologne	
Other Locations	Copenhagen, London, Munich, Shanghai, Vienna	
Number of Employees globally	180	
Number of starting Positions 2019	40	
Required Language Skills	English, (German)	
Employment Possibilities	(Associate) Consultant, Senior Consultant	
Internships available	Yes	
Contact Person	Name	Charlotte Rissel
	E-mail	crissel@inverto.com
	Phone	
Website	www.inverto.com	
Social Media Channels	Facebook, XING, LinkedIn	

# Knifflige Aufgabe oder smarte Lösung?

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Finde bei KPMG heraus, wie wir uns täglich den vielfältigen Fragestellungen der Wirtschaftswelt stellen. Gehe als Teil unseres starken Teams die Herausforderungen der Zukunft an.

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Industry	Audit and Consulting	
Product/Service	Audit, Tax, Consulting, Deal Advisory	
Headquarter in	Berlin	
Number of Employees locally	11700	
Number of Employees globally	207 000	
Required Language Skills	german and english	
Employment Possibilities	trainee, internship, working student, associate	
Internships available	yes	
Contact Person	Name	Kirsten Kronberg-Peukert
	E-mail	recruiting@kpmg.com
	Phone	0049 800 5764 562
Website	<a href="http://www.kpmg.de/careers">www.kpmg.de/careers</a>	

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# LINKIT

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LINKIT Consulting was founded in 2008 and has since then kept its start-up spirit combined with highly professional business methodologies. Our projects are about change. We believe that change delivers added value and that it is also a powerful driver for people and organizations. We are looking for people with a strong background in Finance and Controlling interested in working with the latest SAP FICO technologies.

Industry	Consulting
Headquarter in	Cologne/Germany
Other Locations	Valantic Group: 19 locations in Europe, 4 International
Number of Employees locally	30
Number of Employees globally	more than 900
Number of starting Positions 2019	4
Required Language Skills	German & English
Employment Possibilities	Junior Consultant Finance
Internships available	Yes
Contact Person Name	Rüdiger Hoffmann, Guido Czampiel, Susanne Zorn
Contact Person E-mail	career@linkit-consulting.de
Phone Number	+492214546700
Website	<a href="https://linkit-consulting.de">https://linkit-consulting.de</a>
Social Media Channels	Facebook, LinkedIn, Xing

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Headquarter in	McLean, VA, USA
Other Locations	80 countries
Number of Employees locally	1500
Number of Employees globally	125000
Required Language Skills	English
Employment Possibilities	Traineeship: Mars Finance Leadership Experience and regular empl
Internships available	Yes
Contact Person	Name Martijn van Wanrooij
	E-mail martijn.van.wanrooij@effem.com
	Phone
Website	careers.mars.com

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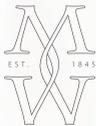
[www.meltwater.com/de/karriere](http://www.meltwater.com/de/karriere)



\*Nach der Gründung in 2001 in Norwegen haben wir uns vom Start-up zum Global Player entwickelt und sitzen heute mit dem HQ in San Francisco.

Meltwater ist heute weltweit eines der größten und am schnellsten wachsenden SaaS-Unternehmen. Mit mehr als 2.000 Mitarbeitern in 60 Niederlassungen helfen wir rund 28.000 Kunden, fundierte Entscheidungen für ihr Business zu treffen. Nachdem wir in 2001 als norwegisches Start-Up von Jørn Lyseggen gegründet wurden, ist unser Headquarter heute in San Francisco beheimatet. Durch Investments in den Bereichen Künstliche Intelligenz und Machine Learning hat Meltwater den traditionellen Media Intelligence Markt durchdrungen und innovative Produkte entwickelt, die Unternehmen dabei helfen, zukunftsweisende Erkenntnisse aus Milliarden von Online Daten zu gewinnen.

Product/Service	Media Monitoring	
Headquarter in	San Francisco	
Other Locations	Berlin, München, Wien...	
NUmber of Employees locally	140	
Number of Employees globally	2200	
Required Language Skills	German, English	
Contact Person	Name	Jenny Teschke
	E-mail	jenny.teschke@meltwater.com
	Phone	+49 30 293 692 045
Website	www.meltwater.com	
Social Media	LinkedIn, Twitter, Facebook, Instagram	



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Despite the success, what truly distinguishes Mäurer & Wirtz is its essence: the soul of the company, its values and spirit. The company is in its fifth generation of family ownership and is making its presence felt day by day. The values of a family company such as dependability and appreciation of individuals are reflected in our day-to-day interaction and cooperation – both internally and to the outside world. This fosters commitment and opens the creative leeway of employees, something which they greatly appreciate. The Wirtz family has a strong presence in the company, through which great identification with the company is evoked.

Product/Service	Media Monitoring	
Headquarter in	Stolberg	
Other Locations		
NUmber of Employees locally	about 300	
Number of starting positions	10	
Required Language Skills	German	
Employment Possibilities	internships, traineeships, direct hire	
Internships available	marketing, packaging development, human resources	
Contact Person	Name	Meike Bischof
	E-mail	Meke.Bischof@m-w.de
	Phone	+49 30 293 692 045
Website	<a href="https://www.m-w.de/">https://www.m-w.de/</a>	
Social Media	<a href="https://www.xing.com/company/maurer-und-wirtz">https://www.xing.com/company/maurer-und-wirtz</a> , <a href="https://www.lin">https://www.lin</a>	

**MUTARES**

**MUTARES**

**MUTARES**

# MUTARES

Mutares is a holding company that acquires small and medium-sized companies that are in special situations, offer clear potential for improvement and thus require an investor with restructuring expertise.

We offer internships in our M&A Department and in our Operational Team

Headquarter in	Munich	
Other Locations	Munich, Milan, Paris, London, Helsinki	
Number of Employees locally	Munich 44	
Number of Employees globally	80	
Required Language Skills	English, preferably also french or talian	
Employment Possibilities	Internship or permanent position	
Internships available	Yes	
Contact Person	Name	Svenja Blöcker, HR Manager
	E-mail	<a href="mailto:svenja.bloecker@mutares.de">svenja.bloecker@mutares.de</a>
	Phone	+49 89 9292 776-135
Website	<a href="http://www.mutares.de">www.mutares.de</a>	
Social Media Channels		



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Learn about strategic selling solutions, and delivering results through superior planning, communication and influence as a member of one of our customer teams.

### Brand Management/Marketing (Job-No.BRM00000737)

Learn how to develop marketing plans by indentifying marketing tactics and by building on consumer, shopper and customer insights as part of one of our multi-functional teams.

### Finance & Accounting (Job-No.FIN00003948)

Experience the key role Finance & Accounting plays in the strategic development of business at P&G, whilst learning of the importance of financial mastery and leadership skills.

### Supply Network Operations (Job-No.SNO00002263)

Inside our end-to-end supply chain experience what it takes to get thousands of different products on to the shelves in our customers stores in the right quantities, at the right time and with perfect quality.

### Consumer & Market Knowledge (Job-No.CMK00001182)

Our mantra is the 'Consumer is Boss'. Experience how CMK's unique responsibility to champion the voice of the consumer and be on the forefront of markets trends, makes CMK critical leaders in catalyzing business growth.

### Information Technology (Job-No.IT00000978)

It isn't just about technology; it's about using information and technology to transform our business. Learn how to create and manage the systems and tools to gather, analyze and use information to dramatically improve results.

### YOUR PROFILE:

We seek students as of their 2nd semester of Study (Bachelor/Master/Diploma) with both practical and international experience. Gained through former internships and/or semesters abroad. You need to possess strong communication and leadership skills and have an outstanding analytical mind.

### WE OFFER

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Industry	FMCG
Product/Service	Largest FMCG company in the World
Headquarter in	Global: Cincinnati Local: Schwalbach / Frankfurt
Other Locations	Vienna / Geneva / Schlieren
Number of Employees locally	10 000
Number of Employees globally	100 000
Number of starting Positions 2018	Ongoing Enrollment
Number of starting Positions 2019	Ongoing Enrollment
Required Language Skills	English, German preferable
Employment Possibilities	All Functions
Internships available	Yes
Contact Person Name	Elijah Werner
Contact Person E-mail	werner.e@pg.com
Website	www.pgcareers.com
Social Media Channels	Facebook



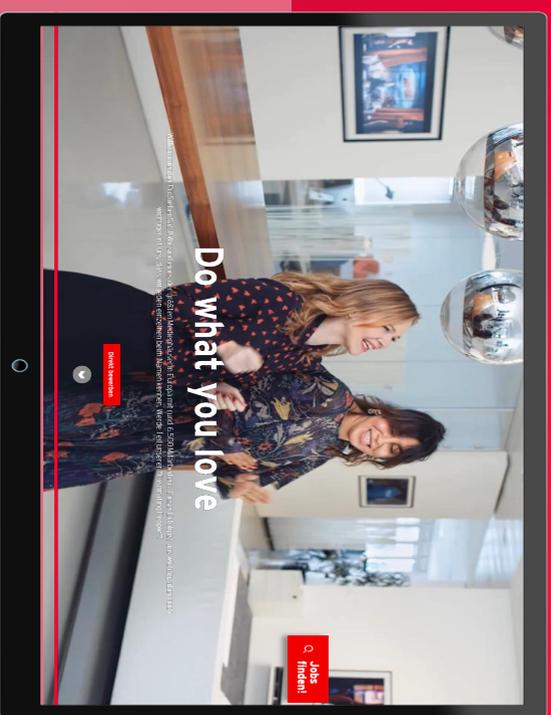


PostNL is the largest and most modern logistics packages- and postal companies of the Benelux. For over 200 years we make sure that our services stay reliable and accessible. We are the indispensable link between our senders and receivers and the connector between the physical and digital world.

Industry	FMCG
Product/Service	Largest FMCG company in the World
Headquarter in	Den Haag
Other Locations	
Number of Employees locally	
Number of Employees globally	38000
Number of starting Positions 2019	4
Required Language Skills	Dutch
Employment Possibilities	Traineeships: Logistics, Finance, IT & Business
Internships available	Yes
Contact Person Name	Megan Braam & Joyce van Oosterhout
Contact Person E-mail	megan.braam@postnl.nl; joyce.van.oosterhout@postnl.nl
Website	www.postnl.nl
Social Media Channels	

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Headquarter in	Unterföhring, München
Other locations	Several locations all around the world
Number of Employees globally	6500
Required Language Skills	German, English
Employment Possibilities	Join our team as working student, intern or (journalistic) trainee
Internships available	Yes
Contact Person	Name career@prosiebensat1.com
	E-mail career@prosiebensat1.com
	Phone
Website	www.karriere.prosiebensat1.com
Social Media Channels	LinkedIn: ProSiebenSat.1 Media SE; FB: ProSiebenSat.1 Karriere



# Make a smart move

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PwC Luxembourg is the largest professional service firm in Luxembourg, with 2850 people employed from 77 countries. It provides audit, tax and advisory services, including management consulting, transaction, financing and regulatory advice to a wide variety of clients from local and middle market entrepreneurs to large multinational companies operating from Luxembourg and the Greater Region. It helps its clients creating the value they are looking for by giving comfort to the capital markets and providing advice through an industry focus approach.

Industry	Professional Services	
Product/Service	Audit, Tax, Advisory	
Headquarter in	Luxembourg	
Other Locations	Worldwide (157 countries)	
Number of Employees locally	2 850	
Number of Employees globally	223 000	
Required Language Skills	English any other	
Employment Possibilities	Junior positions in Audit, Tax and Corporate Services	
Internships available	Yes	
Contact Person	Name	Marlon Marck
	E-mail	marlon.marck@pwc.com
	Phone	+352 49 48 48 34 49
Website	<a href="http://www.pwc.lu/careers">www.pwc.lu/careers</a>	
Social Media Channels	Facebook, LinkedIn, Instagram	



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\*as of 6/30/19

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**RAYMOND JAMES**

Headquartered in the US, Raymond James is a global full-service securities firm with a leading investment banking franchise focused on the middle market.

Headquarter in	St. Petersburg, Florida, USA	
Other Locations	more than 20, including Munich, Frankfurt and London	
Number of Employees globally	10000	
Number of Employees locally	100	
Required Language Skills	English and German	
Employment Possibilities	Investment Banking Analyst and Intern positions	
Internships available	10	
Contact Person	Name	Anika Hoesl, Lena Roden
	E-mail	recruiting-team-europe@raymondjames.com
	Phone	0049 15201556289
Website	<a href="http://www.raymondjames.com">www.raymondjames.com</a>	

Social Media Channels

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- gezielte und individuelle Weiterentwicklungsmöglichkeiten mit uneingeschränktem Raum für persönliche Entfaltung und Mitgestaltung
- ein starkes Team mit Leidenschaft für Strategie und die Menschen dahinter

### Was wir erwarten

- relevante Praxiserfahrung in einer Unternehmensberatung oder einem Industrie-/Dienstleistungsunternehmen
- Begeisterung für Strategieberatung
- Persönlichkeiten mit Eigeninitiative und Engagement
- ausgeprägte analytische und konzeptionelle Fähigkeiten
- praxisorientiertes Umsetzungsvermögen
- sicheres Auftreten und Flexibilität

### Haben wir Ihr Interesse geweckt?

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 The logo for SMP Strategy Consulting features a stylized red and blue icon to the left of the text 'SMP Strategy Consulting'. The 'SMP' is in a bold, blue, sans-serif font, and 'Strategy Consulting' is in a lighter blue, sans-serif font.

SMP Strategy Consulting stands for excellence at the customer interface – face-to-face and digitally. For our clients, we create an outstanding customer experience and secure efficiency in service and operations. We make use of all opportunities offered by digitization. Three values are decisive for the quality of our consulting services: SMP Strategy Consulting acts in a strategic, human, and pragmatic manner. This is exactly what our clients, the industry leaders among banks, insurers, utilities, and telecommunication service providers, appreciate.

Headquarter in	Düsseldorf	
Other Locations		
Number of Employees locally	>60	
Employment Possibilities	direct entry (Position: Consultant)	
Internships available	Yes, minimum duration: 8 weeks	
Required Language Skills	German, English	
Contact Person	Name	Alina Tautges
	E-mail	karriere@smp-ag.de
	Phone	+49 211 13066943
Website	www.smp-ag.de	
Social Media Channels	Xing, Facebook, LinkedIn, Squeaker	



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**Contact:**

Theresa Vogt

HR Manager

Tel: +49 40 209 33 11 76

Henrike Holtz

HR Manager

Tel: +49 40 209 33 11 75

Swana Olm

Junior HR Manager

Tel: +49 40 209 33 11 74





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Headquarter in	Hamburg
Other Locations	Köln, Stuttgart, Wolfsburg, München, Ingolstadt
Number of employees locally	220 in Germany
Number of starting positions in 2019	all over Germany, all year long
Required Language Skills	German, English
Employment Possibilities	project management, process management, systems engineering, IT
Internships Available	Yes
Contact Person	Name Henrike Holtz, Swana Olm, Theresa Vogt
	E-mail erbung@tagueri.com
Website	040 209 33 11 22
Social Media Channel	facebook.com/tagueriag/ instagram.com/tagueriag/

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As Telekom’s in-house consulting division, we develop innovative and sustainable solutions to ensure Telekom’s future success. In principle of a management consulting the Center for Strategic Projects supports Telekom’s leadership in any transformation purposes, highly relevant strategic projects and focuses on your development into a future leader within an international corporation. Furthermore, we always seek to create a pleasant working atmosphere. Concepts like participative leadership, social networking events and dedicated training measures support your personal development..

Industry	Telecommunications
Product/Service	Management Consulting (Digital Transformation)
Headquarter in	Bonn (Germany)
Other Locations	
Number of Employees locally	60-70 (Germany)
Number of starting positions	1-5
Required Language Skills	English
Employment Possibilities	Internship, Traineeship, Consultant
Contact Person Name	Laura Scholz
Contact Person E-mail	<a href="mailto:laura.scholz@telekom.de">laura.scholz@telekom.de</a>
Phone number	+491754839804
Website	<a href="https://www.telekom.com/inhouse-consulting-en">https://www.telekom.com/inhouse-consulting-en</a> ,
Social Media Channels	LinkedIn

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## Contact Us



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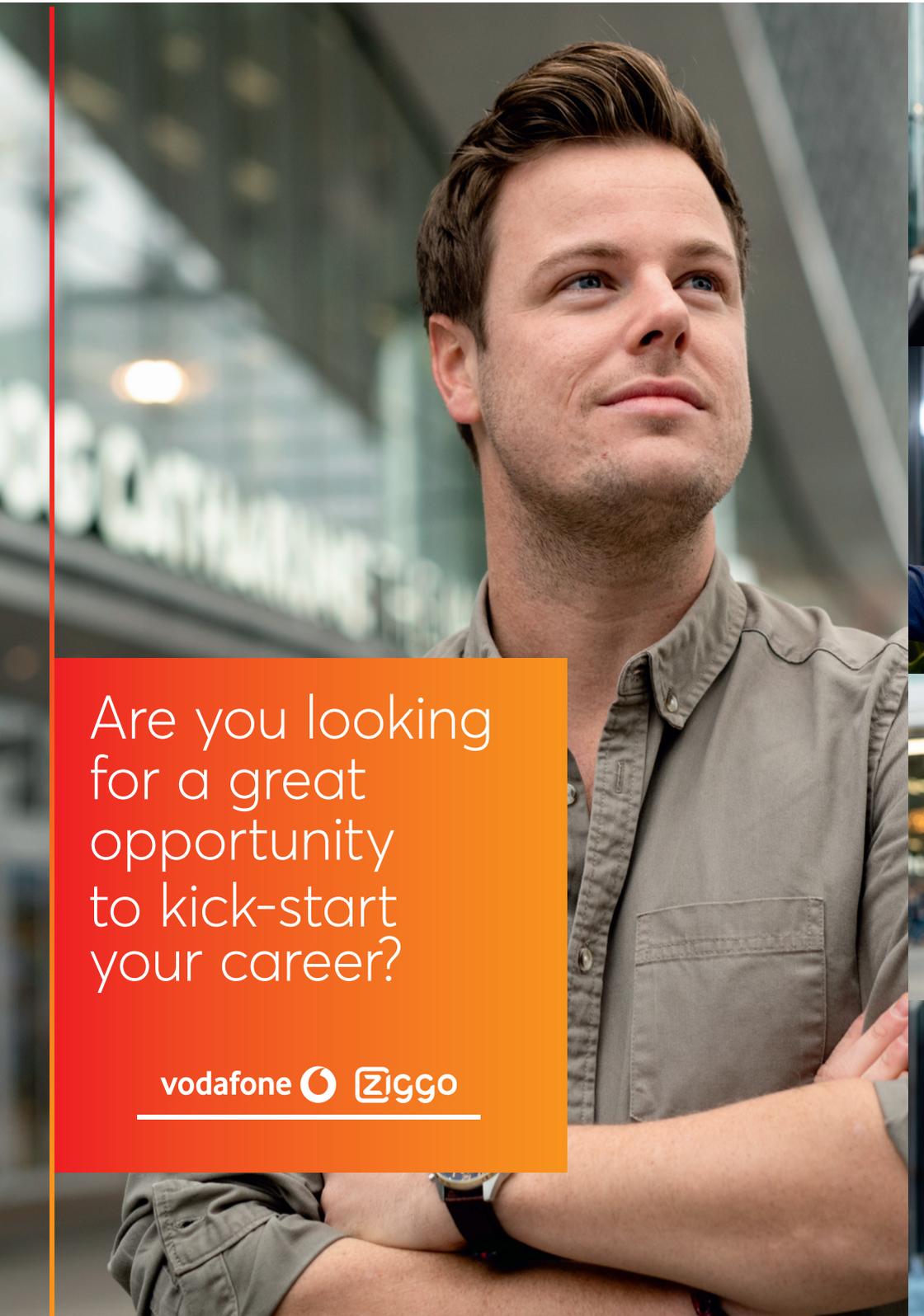
+49 (0) 151 4023 4141  
[bewerbung@verovis.de](mailto:bewerbung@verovis.de)

# verovis

We offer a young, dynamic and highly motivated team, with the power to make an impact. We offer you to challenge yourself and give you the freedom for individual growth. We are guiding our clients with high technical expertise and strong business partnerships to their customized business solutions.

You offer determined problem-solving approaches, with a combination of analytical thinking and strong communication skills! You are curious and you have a constant desire of personal development. The verovis team is looking for YOU!

Headquarter in	Munich
Other Locations	Dusseldorf, Frankfurt, Graz
Number of starting positions in 2019	5
Number of Employees locally	40
Number of Employees globally	40
Required Language Skills	German (Business Fluent), English (Business Fluent)
Employment possibilities	Full-time, thesis, internship, working student
Internships available	3
Contact Person	Alexandra Mueller
E-Mail	amueller@verovis.de
Phone	
Website	<a href="http://www.verovis.de">www.verovis.de</a>
Social Media Channels	Facebook, LinkedIn, Xing, Youtube, Instagram



Are you looking  
for a great  
opportunity  
to kick-start  
your career?

vodafone  

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VodafoneZiggo is a Dutch company offering fixed, mobile and integrated communication and entertainment services to consumers and businesses. VodafoneZiggo is a joint venture of Liberty Global, the biggest international TV and broadband internet company, and Vodafone Group, one of the world's biggest telecommunication companies. Find out more: <https://www.vodafoneziggo.nl/>

Headquarter in	Utrecht
Other Locations	Amsterdam, Rotterdam, Groningen, Nijmegen, Maastricht
Number of Employees locally	around 10.000
Number of Employees globally	
Number of Starting positions in 2019	50
Required Language Skills	English
Employment possibilities	Traineeship, starter positions/junior roles
Internships available	
Contact Person Name	Marisa Kooy
Contact Person E-mail	marisa.kooy@vodafoneziggo.com
Website	<a href="https://careers.vodafoneziggo.com/student-trainee">https://careers.vodafoneziggo.com/student-trainee</a>

Social Media Channels

## More Information

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# SCOPE



scopemaastricht



scope-maastricht



scopemaastrichtuniversity



[www.scope-maastricht.nl](http://www.scope-maastricht.nl)

# Your Extra Benefits at the MDBs 2019



## Lunch

Get ready for the second half of the day with a delicious lunch!

Wednesday, Thursday and Friday 12:00 - 13:30  
In the restaurant

## Entertainment Tent

Have a break in a relaxing atmosphere in between of your activities!

During both days  
Next to the restaurant



## Networking Drinks

Join for drinks later on the day.

## CV Picture

Are you one of the lucky winners? Or get one for a discounted price based on availability!

Personal appointment for winners



## Study Room

Prepare for tutorials during your break!  
Wednesday till Friday

## Word of Gratitude

Herewith, we would like to express our gratitude to all people who enabled and supported us to realize the Maastricht Business Days Autumn Edition 2019.

### Participating Students

Without your enthusiasm, interest and professionalism the event would not have been possible.

### Participating Business Partners

The opportunities the company representatives provided at the MBDA's itself, and the established relationships in the pre-process are greatly appreciated.

### Company Buddies

For their individual guidance and communication with company representatives.

### Day Crew

For making the MBDA's on the 20th, 21st and 22nd of November an operational success.

### MBD Spring Board 2019

For the great and smooth transition of last year's operations.

### Board of Supervisors

Jonathan Rusch, Mathilde Lallemand, Nora Dorsman, Lukas Vanhoutte, Julia Steijn, Aisha Clement

### The Board of SCOPE Maastricht

For providing the organizational network and knowledge to make the MBDA's possible.

### All Stakeholders of the MBDA's

Everyone who has been involved in making the MBDA's 2019 a great success.

Thank you



# MBD

## Autumn Edition

Are you interested in organizing the MBDA's 2020? Please contact us via [career@scope-maastricht.nl](mailto:career@scope-maastricht.nl) for further information.

### Address

Tongersestraat 43, Room 1.011, 6211 LM Maastricht, The Netherlands  
P.O. Box 616, 6200 MD Maastricht, The Netherlands

### Website

[www.maastrichtbusinessdays.nl](http://www.maastrichtbusinessdays.nl)

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